

ROCK COUNTY, WISCONSIN

**NOTE: Time, Date  
& Location**



**AMENDED:  
01/08/20**

**FINANCE COMMITTEE  
THURSDAY – JANUARY 9, 2020 - 5:50 P.M.  
JURY DELIBERATION ROOM - FOURTH FLOOR  
ROCK COUNTY COURTHOUSE-EAST**

**AGENDA**

1. Call to Order
2. Approval of Agenda
3. Citizen Participation, Communications and Announcements
4. Transfers and Appropriations
5. Committee Review and Approval of Per Meeting Allowances
6. Resolution and Committee Action
  - A. Authorizing Purchase of StormWind Studios Training Subscription
  - B. Request for Authorization to Purchase Windows 7 Extended Support User Licenses**
7. Adjournment

The County of Rock will provide reasonable accommodations to people with disabilities. Please contact us at 608-757-5510 or e-mail [countyadmin@co.rock.wi.us](mailto:countyadmin@co.rock.wi.us) at least 48 hours prior to a public meeting to discuss any accommodations that may be necessary.

RESOLUTION NO. \_\_\_\_\_

AGENDA NO. \_\_\_\_\_

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee  
INITIATED BY



Dara Mosley  
DRAFTED BY

Finance Committee  
SUBMITTED BY

December 30, 2019  
DATE DRAFTED

**AUTHORIZING PURCHASE OF STORMWIND STUDIOS TRAINING  
SUBSCRIPTION**

- 1 **WHEREAS**, the Rock County Information Technology department budgeted funds in 2020 to train staff
- 2 in an effort to improve its ability to support Rock County's systems and users; and,
- 3
- 4 **WHEREAS**, StormWind Studios offers unlimited use of its training catalog as part of a two-year
- 5 subscription; and,
- 6
- 7 **WHEREAS**, StormWind Studios' catalog includes training on a large variety of products that Rock
- 8 County uses, as well as products being evaluated for future use; and,
- 9
- 10 **WHEREAS**, the service is available from SHI International Corp. on State Contract #505ENT-M16-
- 11 VARSOFTWARE-03; and,
- 12
- 13 **WHEREAS**, funds for this software are included in the 2020 Information Technology budget.
- 14
- 15 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 16 this \_\_\_\_\_ day of \_\_\_\_\_, 2020 authorize the purchase agreement with SHI International Corp.
- 17 for an amount not to exceed \$30,960.00 for the purchase of the StormWind Studios training subscription.

Respectfully submitted,

FINANCE COMMITTEE

\_\_\_\_\_  
Mary Mawhinney, Chair

\_\_\_\_\_  
Mary Beaver, Vice Chair

\_\_\_\_\_  
Brent Fox

\_\_\_\_\_  
J. Russell Podzilni

\_\_\_\_\_  
Bob Yeomans

AUTHORIZING PURCHASE OF STORMWIND STUDIOS TRAINING SUBSCRIPTION  
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FISCAL NOTE:

Sufficient training funds were included in IT's 2020 budget for the cost of this contract.



Sherry Oja  
Finance Director

LEGAL NOTE:

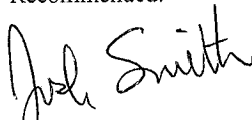
The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.



Richard Greenlee  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Josh Smith  
County Administrator

## **Executive Summary**

The Information Technology department included funds in the 2020 budget to invest in the training of its staff. As referenced in the Baker Tilly audit, many staff members have not been provided training opportunities in several years. This was viewed by the audit as a weakness within the department, and that professional development should be part of the overall IT strategy.

StormWind Studios is a company that provides online training on a large variety of IT material, including: Microsoft, Linux, VMWare, Project Management, and Cisco, among others. The training service being offered allows IT staff unlimited use of the training platform for two years.

Access to this training allows staff the opportunity to refresh their skillset and for staff to be able to cross-train on applications less familiar to them. This provides better sustainability within the department.

The subscription is available from SHI International Corp under state Contract: #505ENT-M16-VARSOFTWARE-03.

The requests for funds for this purchase were included in the 2020 Rock County budget.

This resolution authorizes Rock County Information Technology to purchase the StormWind Studios training subscription from SHI International Corp. for an amount not to exceed \$30,960.00

HiDiana and Dara,

Please see the quote below per your request.

Let me know if you need anything else!



**Pricing Proposal**

Quotation #:	18236094
Description:	StormWind
Created On:	Dec-27-2019
Valid Until:	Dec-31-2019

**WI Rock County Information Technology**

**Diana Arneson**  
3530 N CTY Hwy F  
PO Box 351  
Janesville, WI 53547  
United States  
Phone: (608) 757-5043  
Fax:  
Email: diana@co.rock.wi.us

**Inside Account Manager**

**Joe Antico**  
290 Davidson Ave  
Somerset, NJ 08873  
Phone: (732) 868 8769  
Fax:  
Email: joe\_antico@shi.com

[Click here to order this quote](#)

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
1 Ultimate Access / 24 Months Access / 24 Students Stormwind Contract Name: VAR Software, Support and Maintenance Contract #: 505ENT-M16-VARSOFTWARE-03	24	\$1,290.00	\$30,960.00
Total			\$30,960.00

**Additional Comments**

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.  
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

*The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.*

## **Request for Authorization to Purchase Windows 7 Extended Support User Licenses**

Microsoft Corporation has determined that the end of life for the Windows 7 operating system is 1/14/2020. Due to the advanced age of a large number of PCs and laptops currently on Rock County's inventory, 450 machines with a Windows 7 operating system will no longer be supported after 1/14/2020. Without software support for Windows 7, we will no longer be able to receive security updates and other important software patches for these 450 machines. This puts these machines and the County's entire computer network at risk for security breaches. Microsoft is offering Extended Support User Licenses for Windows 7 machines which will allow security updates and software patches to continue until 12/31/2020. All but a small number of these machines are included in the 2020 PC/Laptop Refresh Capital Improvement Project and will be replaced during the 2020 budget year. The few remaining machines will have their operating systems updated to Windows 10 on an individual basis throughout the year. The cost for the extended support user licenses is \$54 per machine so for 450 machines, the total cost is \$24,300. The Information Technology Department would like to purchase these licenses before the 1/14/2020 end-of-life date to avoid any potential security breaches that would be caused by keeping the old Windows 7 operating system in production. The funds for this purchase were included in the 2020 budget.

# QUOTE CONFIRMATION



DEAR DIANA ARNESON,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

Thanks.



**ACCOUNT MANAGER NOTES:**

Adam Flynn  
 Executive Account Manager  
 866-723-3621  
 adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LDKJ781	1/8/2020	WIN7 ESU 2020 2	4119697	\$24,300.00

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
MS EA WIN7 ESU 2020 P/D Mfg. Part#: AAD-50078-SLG Electronic distribution - NO MEDIA Contract: MARKET	450	5537684	\$54.00	\$24,300.00

PURCHASER BILLING INFO		SUBTOTAL	\$24,300.00
<b>Billing Address:</b> TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 <b>Phone:</b> (608) 757-5035 <b>Payment Terms:</b> Master Card		<b>SHIPPING</b>	\$0.00
		<b>SALES TAX</b>	\$0.00
		<b>GRAND TOTAL</b>	<b>\$24,300.00</b>
		<b>DELIVER TO</b> <b>Shipping Address:</b> ROCK COUNTY INFORMATION TECHNOLOGY DIANA ARNESON 3530 N COUNTY HWY F JANESVILLE, WI 53545 <b>Shipping Method:</b> ELECTRONIC DISTRIBUTION	

Need Assistance? CDW•G SALES CONTACT INFORMATION		
	Adam Flynn	adamfly@cdwg.com
	(866) 723-3621	

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>. For more information, contact a CDW account manager.

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