

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

County Board Staff Committee and  
Finance Committee  
INITIATED BY

Dave O'Connell, Human Resources Dir.  
DRAFTED BY

County Board Staff Committee and  
Finance Committee  
SUBMITTED BY



February 10, 2011  
DATE DRAFTED

**WORKER'S COMPENSATION LOSS CONTROL SERVICES FOR 2011 AND 2012**

1 **WHEREAS**, the County of Rock is self-funded for worker's compensation claims to approximately  
2 1,200 County employees; and,  
3

4 **WHEREAS**, in 2011, the budget includes appropriations of \$745,000 for worker's compensation  
5 claims; and,  
6

7 **WHEREAS**, the Human Resources Department is charged with continuing efforts to contain the ever-  
8 growing costs of providing worker's compensation coverage to County employees, which requires the  
9 assistance of consultants who possess particular expertise in furthering such efforts; and,  
10

11 **WHEREAS**, Willis has provided valuable health and worker's compensation administration  
12 consulting services for Rock County for several years; and,  
13

14 **WHEREAS**, Willis is willing to provide worker's compensation loss control services for the  
15 remainder of year 2011 for \$22,500 (beginning April 1, 2011); and \$30,000 for 2012; and,  
16

17 **WHEREAS**, it is in the best interests of the County to contract with Willis for these services in 2011  
18 and 2012.  
19

20 **NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly  
21 assembled on this 24 day of February, 2011, hereby contracts with Willis of Appleton, Wisconsin  
22 for Worker's Compensation Loss Control Services for 2011 and 2012, in the amounts of \$22,500, and  
23 \$30,000, respectively; and,  
24

25 **BE IT FURTHER RESOLVED**, that the Workers Compensation 2011 budget be amended as  
26 follows:  
27

<u>A/C/Description</u>	<u>Budget At February 1, 2011</u>	<u>Increase (Decrease)</u>	<u>Amended Budget</u>
<b>Source of Funds</b>			
19-1912-0000-47000/ Transfer In	-0-	22,500	22,500
<b>Use of Funds</b>			
19-1912-0000-61710/ Workers Compensation	100,000	22,500	122,500

11-2B-284

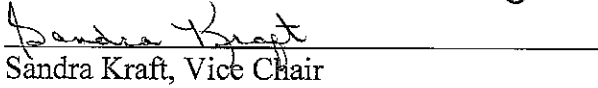
WORKER'S COMPENSATION LOSS CONTROL SERVICES FOR 2011 AND 2012

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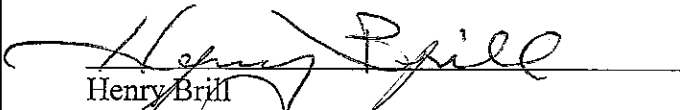
Respectfully Submitted,

COUNTY BOARD STAFF COMMITTEE

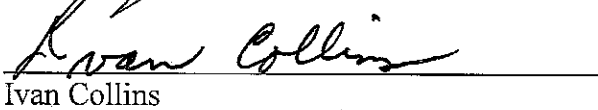
  
J. Russell Podzilni, Chair

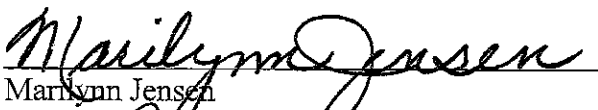
  
Sandra Kraft, Vice Chair

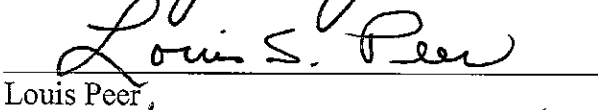
  
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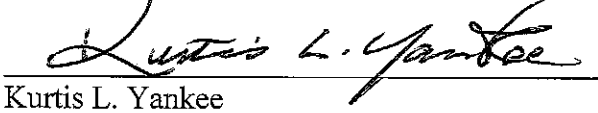
  
Henry Brill

  
Betty Jo Bussie

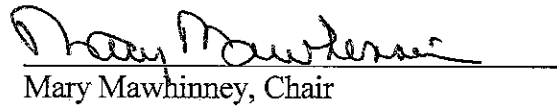
  
Ivan Collins

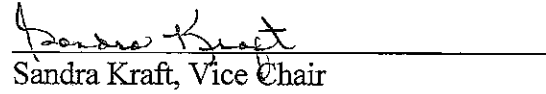
  
Marilyn Jensen

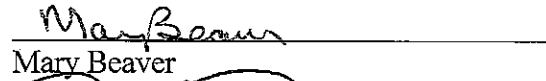
  
Louis Peer

  
Kurtis L. Yankee

FINANCE COMMITTEE

  
Mary Mawhinney, Chair

  
Sandra Kraft, Vice Chair

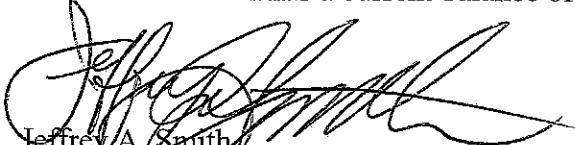
  
Mary Beaver

  
David Diestler

  
J. Russell Podzilni

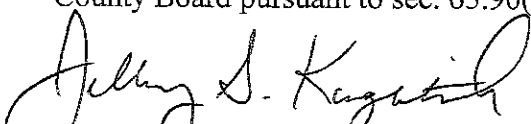
FISCAL NOTE:

This resolution authorizes a transfer in of \$22,500 from the Worker's Compensation Trust A/C 00-0000-0063-29663 which has a current balance of \$404,807.

  
Jeffrey A. Smith  
Finance Director


LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. Professional services are not subject to bidding requirements of § 59.52(29), Stats. As an amendment to the adopted County Budget, this Resolution requires a 2/3 vote of the entire membership of the County Board pursuant to sec. 65.90(5)(a), Wis. Stats.

  
Jeffrey S. Kuglitsch  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

  
Craig Knutson  
County Administrator

## Executive Summary

Our hope by entering into this agreement with Willis is that through their loss control services they will be able to reduce our worker's compensation claims.

Willis said that by using their services we will reduce the frequency and severity of injuries to employees and the impact of these injuries at work and at home. We will reduce: (1) the direct costs of Worker's Compensation claims to the County – lost time/ disability payments and medical bills; and (2) the indirect costs of Worker's Compensation claims. Industry studies have shown that indirect costs are at least two times the direct cost of claims. Indirect costs include:

- Hiring new people or temporary employees to replace injured employees
- Training other employees to do the job of the injured employees
- Overtime wages to complete the job duties of injured employees
- Loss of productivity associated with witnesses to the accident as well as co-workers
- Modification of work environment to accommodate the injured employee

According to Willis, by using their services we will comply with the Wisconsin Department of Commerce (DCOM) (OSHA) safety standards. For example:

- Lock Out/Tag Out of Machinery and Equipment
- Confined Space Entry
- Hazard Communication
- Personal Protective Equipment
- Hearing Conservation

Willis also claims they will reduce the chance of an accident affecting General and Auto Liability insurance coverage (i.e., automobile accidents with third parties) and prevent Cumulative Trauma Disorders (CTD) claims (carpal tunnel, tendonitis) through reduction in exposure to this type of injury.

In checking their references with other Counties that have used their services for a prolonged period of time we have found that other counties are extremely satisfied with their work and believe that the cost for their services will be more than offset by the amount of money we will save in claims as a result of their work.