

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Sherry Gunderson
INITIATED BY

General Services Committee
SUBMITTED BY



Sherry Gunderson
DRAFTED BY

March 5, 2012
DATE DRAFTED

AUTHORIZING PURCHASE OF TEN BARIATRIC BEDS AND FIVE BARIATRIC MATTRESSES FOR ROCK HAVEN

1 WHEREAS, construction is underway for Rock County's new 128-bed skilled nursing facility; and,
 2
 3 WHEREAS, the facility design creates 128 private rooms, increasing our ability to admit medically
 4 complex residents; and,
 5
 6 WHEREAS, it is essential that necessary medical equipment be readily available for those residents;
 7 and,
 8
 9 WHEREAS, Purchasing solicited bids for the purchase of Gendron Model 4748SB bariatric beds with
 10 two piece hand rails and the Span America Model 8048-29 APM bariatric mattresses with fire guard
 11 with six vendors responding (results attached).
 12
 13 NOW, THEREFORE, BE IT RESOLVED that the Rock County Board of Supervisors duly assembled
 14 this 12 of April, 2012 does hereby recommend that Purchase Orders be issued as follows: Direct
 15 Supply \$21,775.10 for the purchase of ten Gendron Model 4748SB bariatric beds and Gulf South Medical
 16 \$7,394.70 for the purchase of five Span America Model 8040-29 APM bariatric mattresses.

12-4A-641

Respectfully submitted,

GENERAL SERVICES COMMITTEE:

[Signature]
Phillip Owens, Chair

[Signature]
Henry Brill, Vice Chair

[Signature]
Ronald Combs

[Signature]
Jason Heidenreich

[Signature]
Mary Mawhinney

PURCHASING PROCEDURAL ENDORSEMENT

[Signature]
Mary Mawhinney, Chair

4-0 4-5-12
Vote Date

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FISCAL NOTE:

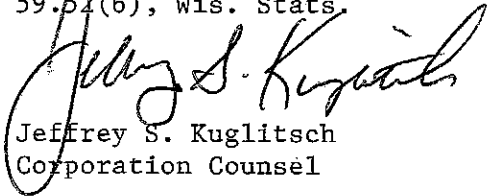
Sufficient funds are available in the Rock Haven Building Project Capital A/C 18-1851-0000-67200 for the cost of these purchases.



Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to Secs. 59.01 and 59.52(6), Wis. Stats.



Jeffrey S. Kuglitsch
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Craig Knutson
County Administrator

Executive Summary
Authorizing Purchase Ten Gendron Model 4748SB Bariatric Beds and Five Span America Model 8048-29 APM Bariatric Mattresses with Fire Guard

As we plan for our move into the new Rock Haven facility this fall, it is important to recognize that having all private rooms will increase our admission potential.

Over the past five years, we have noticed increased demand for larger beds. We have been pleased with the Gendron Model 4748SB bariatric beds that we have purchased over that time.

The beds provide eight additional inches of width, allowing residents more room to move. They also decrease the risk of rolling out of a narrow bed. Our current beds are always in use. Several of our oldest bariatric beds have reached their life span. In order to meet increased need and to replace the oldest beds, we are planning the purchase of ten Gendron beds.

In addition, many of our residents are at risk for skin breakdown or have chronic pain. We have been pleased with the Span America alternating pressure mattresses. We are planning the purchase of five additional Span America bariatric mattresses.

Bids were solicited for both the mattresses and the beds with six vendors responding. The lowest, most responsive and responsible bid for the beds was from Direct Supply. I am recommending the purchase of ten bariatric beds for a total cost of \$21,775.10. The lowest, most responsive and responsible bid for the mattresses was from Gulf South Medical. I am recommending the purchase of five Span America mattresses for a total cost of \$7,394.70.

Note: the mattresses for the other beds are also pressure reducing, but are not alternating air mattresses.

PROJECT NUMBER: 2012-23
 PROJECT NAME: BARIATRIC BEDS AND MATTRESSES
 BID DUE DATE: FEBRUARY 27, 2012 - 1:30 P.M.
 DEPARTMENT: ROCK HAVEN

	DIRECT SUPPLY MILWAUKEE WI	GULF SOUTH MEDICAL WINDSOR WI	HOME-AID SANTA CLARITA CA	PROGRESSIVE MEDICAL OVERLAND PARK KS	PRODUCTS UNLIMITED JUSTIN TX	SOUTHWEST MEDICAL BROKEN ARROW OK
BEDS	\$ 2,177.51	\$ 2,291.12	\$ 2,850.60	\$ 2,999.00	\$ 3,127.00	\$ 6,775.00
ELECTRICAL WARRANTY	1 YEAR	1 YEAR	NOT LISTED	1 YEAR	1 YEAR	1 YEAR
FRAME WARRANTY	5 YEARS	5 YEARS	NOT LISTED	5 YEARS	5 YEARS	5 YEARS

	DIRECT SUPPLY MILWAUKEE WI	GULF SOUTH MEDICAL WINDSOR WI	HOME-AID SANTA CLARITA CA	PROGRESSIVE MEDICAL OVERLAND PARK KS	PRODUCTS UNLIMITED JUSTIN TX
MATTRESSES	\$ 1,657.93	\$ 1,478.94	\$ 1,975.30	\$ 2,317.00	\$ 1,734.00
WARRANTY	18 MONTHS	18 MONTHS	NOT LISTED	18 MONTHS	2 YEARS

Invitation to Bid was advertised in the Janesville Gazette and on the Internet. Six additional vendors were solicited that did not respond.

PREPARED BY: JODI MILLIS, PURCHASING MANAGER

DEPARTMENT HEAD RECOMMENDATION: Purchase Bariatric beds from Direct Supply and
Bariatric Mattresses from Gulf South Medical. Shirley Durduem 3/5/12
 SIGNATURE _____ DATE

GOVERNING COMMITTEE APPROVAL: [Signature] CHAIR VOTE DATE

PURCHASING PROCEDURAL ENDORSEMENT: [Signature] VOTE DATE
4-0 4-5-12