

**RESOLUTION
ROCK COUNTY BOARD OF SUPERVISORS**

Finance Committee
INITIATED BY



Diana Arneson, Security Officer
DRAFTED BY

Finance Committee
SUBMITTED BY

March 10, 2020
DATE DRAFTED

AUTHORIZING PURCHASE OF VMWARE ENTERPRISE SOFTWARE

- 1 **WHEREAS**, the Rock County Information Technology Department is authorized to purchase computer
- 2 software on behalf of the County; and,
- 3
- 4 **WHEREAS**, the initial acquisition of VMWare virtualization software in 2019 was purchased to align
- 5 with the Information Technology Department’s strategic direction to consolidate and standardize
- 6 according to industry best practices; and,
- 7
- 8 **WHEREAS**, the Information Technology Department’s current virtual environment is licensed for five
- 9 installations of VMWare virtualization software; and,
- 10
- 11 **WHEREAS**, the Information Technology Department intends to expand the use of virtualization in 2020
- 12 to include 10 more installations of VMWare software in order to reduce hardware requirements and
- 13 consolidate the County’s systems environment; and,
- 14
- 15 **WHEREAS**, the Information Technology Department staff did review and configure this software
- 16 available on the State of Wisconsin Software, Support and Maint Gov Contract # 505ENT-M16-
- 17 VARSOFTWARE-04; and,
- 18
- 19 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly assembled
- 20 this 26th day of March, 2020 that a Purchase Order for the purchase of VMWare vSphere
- 21 Enterprise software be issued to CDW-G in Vernon Hills, IL in the amount of \$94,015.40.

20-3B-436

Respectfully submitted,

FINANCE COMMITTEE

Mary Mawhinney
Mary Mawhinney, Chair

Mary Beaver
Mary Beaver, Vice Chair

Brent Fox
Brent Fox

J. Russell Podzilni
J. Russell Podzilni

Absent
Bob Yeomans

FISCAL NOTE:

Funding for this purchase was included in the 2020 budget. The purchase is being funded by IT’s fund balance.

Sherry Oja
Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. Requires the project to be let to the lowest responsible bidder.

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith
Josh Smith
County Administrator

Richard Greenlee
Richard Greenlee
Corporation Counsel

EXECUTIVE SUMMARY

Prior to 2019, the Information Technology department supported a virtual environment using Citrix XenServer, a freeware based application which provides no end user license agreement and no long term support investment. One strategic course the IT Department intends to follow is one of standardization and consolidation. VMWare software is an industry leading application that affords the IT Department a means by which less hardware will need to be purchased and multiple operating systems can reside all within the same machine. This strategy leads to economies of scale and efficiency since less machines will need to be purchased and managed. Additionally, VMWare will be supported by trained engineers that will be able to assist the IT department as needed both in applications and software monitoring. In 2019, the Information Technology Department purchased 5 installations of VMWare software to begin the transition from Citrix XenServer to VMWare. In 2020, the first 5 installations of the software are in place and the Information Technology department is ready to take the next step with 10 more installations of VMWare.

The purchase of 10 more installations of VMWare vSphere software with a 3 year support contract will be procured from CDW-G via the State of Wisconsin contract # 505ENT-M16-VARSOFTWARE-04 in the amount of \$94,015.40.

QUOTE CONFIRMATION

DEAR DAVE TINKER,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

Thanks.

**ACCOUNT MANAGER NOTES:**

Adam Flynn
Executive Account Manager
866-723-3621
adamfly@cdwg.com

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
LGSH065	2/27/2020	VMWARE 2020	4119697	\$94,015.40

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>VMware vSphere Enterprise Plus (v. 6) - license - 1 processor</u> Mfg. Part#: VS6-EPL-C-T3 UNSPSC: 43233006 Electronic distribution - NO MEDIA Contract: State of Wisconsin Software, Support and Maint Gov (505ENT-M16-VARSOFTWARE-04)	20	5565851	\$2,500.25	\$50,005.00
<u>VMware Support and Subscription Production - technical support - for VMware</u> Mfg. Part#: VS6-EPL-3P-SSS-C UNSPSC: 86101601 Electronic distribution - NO MEDIA Contract: State of Wisconsin Software, Support and Maint Gov (505ENT-M16-VARSOFTWARE-04)	20	3645590	\$2,200.52	\$44,010.40

PURCHASER BILLING INFO	SUBTOTAL	\$94,015.40
Billing Address: TJ JOHNSON ROCK COUNTY INFORMATION TECHNOLOGY 3530 N COUNTY HWY F JANESVILLE, WI 53545-0766 Phone: (608) 757-5035 Payment Terms: Master Card	SHIPPING	\$0.00
	SALES TAX	\$0.00
	GRAND TOTAL	\$94,015.40
	DELIVER TO Shipping Address: ROCK COUNTY INFORMATION TECHNOLOGY DAVE TINKER 3530 N COUNTY HWY F JANESVILLE, WI 53545 Shipping Method: ELECTRONIC DISTRIBUTION	

Need Assistance? CDW•G SALES CONTACT INFORMATION



Adam Flynn

(866) 723-3621

adamfly@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdw.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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